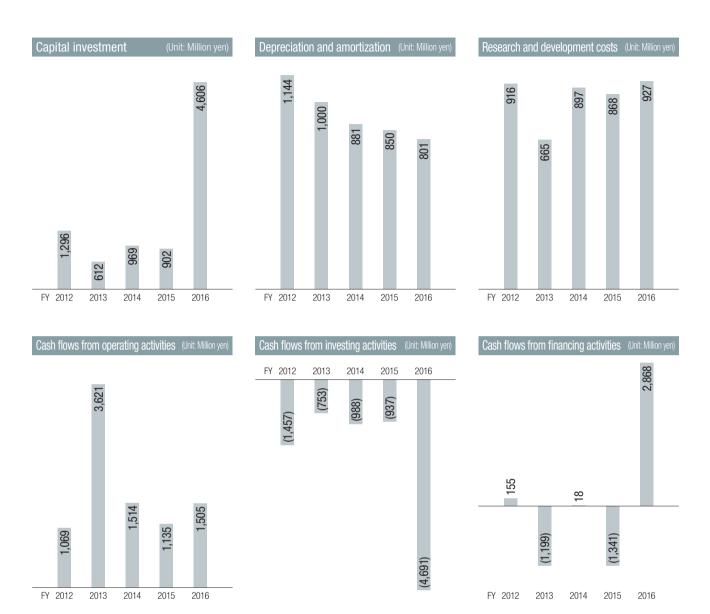
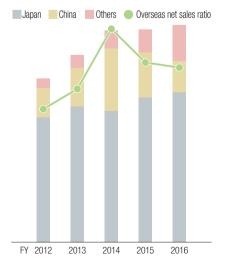
📲 Reference Data for Management Indices 📲



Net sales by region



| | FY 2012 | 2013 | 2014 | 2015 | 2016 |
|-----------------------------|---------|--------|--------|--------|--------|
| Japan | 23,340 | 25,398 | 24,547 | 27,094 | 28,006 |
| China | 5,495 | 7,118 | 11,634 | 8,374 | 5,882 |
| Others | 1,738 | 2,440 | 3,435 | 4,277 | 6,778 |
| Total | 30,575 | 34,957 | 39,617 | 39,746 | 40,668 |
| Overseas net sales ratio | 23.7% | 27.3% | 38.0% | 32.0% | 31.1% |

Unit: Million yen)

Toyo Denki Seizo Report 2017 58

Company Profile (as of May 31, 2017)







Senior Managing Director, Representative Director Masami Tsuchiva



Director Akihiko Ishii





Standing Statutory Auditor (External) Yoshihiko Yoshino Hiroshi Hamao

Toshihiko Akihiro

Beijing Jingche Shuangyang Traction System Co., Ltd. -

Changzhou Ruiyang Transmission Technology Co., Ltd. – Toyo Denki (Beijing) Co., Ltd. Chengdu Yonggui Toyo Rolling Stock Equipment Co., Ltd. 🌑 🗠 👀 Taiping Zhanyun Automatic Door (Changzhou) Co., Ltd. TOYO DENKI SEIZO K.K. DELHI LIAISON OFFICE 🌑

- Hunan Xiangyang Electric Co., Ltd. TOYO DENKI SEIZO K.K. Bangkok Representative Office
- TOYO DENKI USA, INC.

Senior Executive Officers Shuji Horie Executive Officers

Tetsuto Iwaki

Auditor

Representative Director Kenzo Terashima



Senior Managing Director Hiroshi Shimotakahara



Managing Director Kenichi Gotoh





Director (Outside) Hirokazu Chinone



Director (Outside) Takashi Yamaqishi



Statutory Auditor (External) Eiichi Suzuki



Statutory Auditor (External) Yoshinori Kawamura

Yoshifumi Otsubo

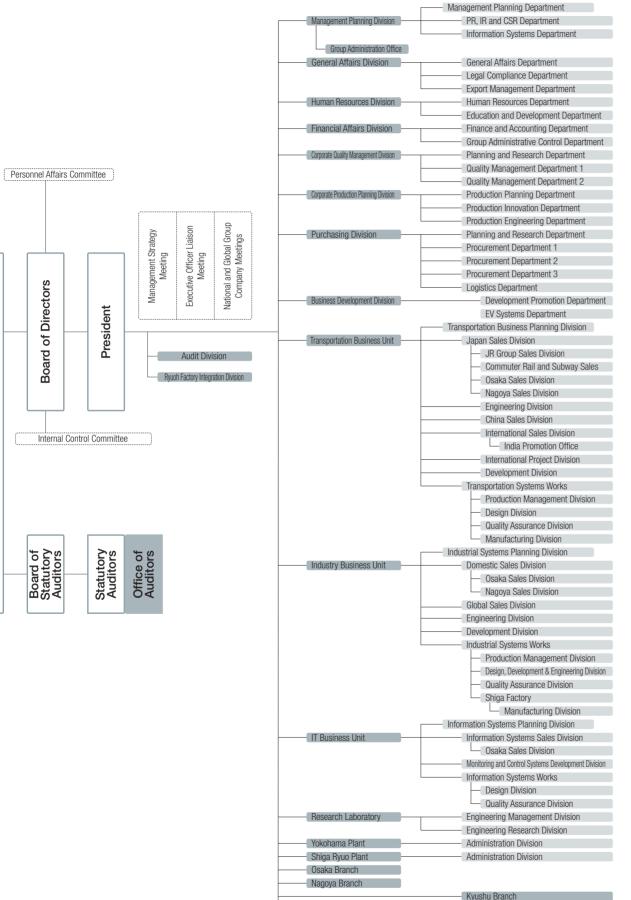
Kenji Tanimoto Yukimasa Tanabe Yuji Nagano Kenji Fujiwara Directors

of

Board

Board of Statutory Auditors

General Meeting of Shareholder



Hokkaido Branch

Stock Related Information

Number of shares (As of May 31, 2017)

| Number of shares authorized | 36,000,000 |
|-----------------------------|------------|
| Number of shares issued | 9,735,000 |
| Number of shareholders | 6,349 |

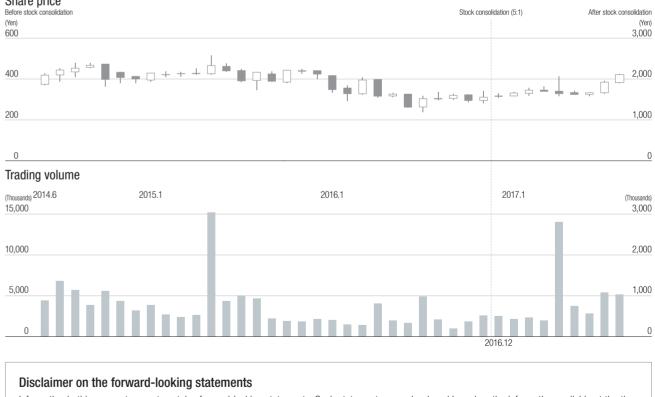
Maior shareholders

| Shareholders | Number of shares held (Thousands) | % of total shares held |
|--|--------------------------------------|------------------------|
| East Japan Railway Company | 480 | 5.08 |
| TOYOTA INDUSTRIES CORPORATION | 420 | 4.44 |
| Employees Stock Ownership Plan | 409 | 4.33 |
| NIPPON LIFE INSURANCE COMPANY | 337 | 3.57 |
| The Bank of Tokyo-Mitsubishi UFJ, Ltd. | 270 | 2.86 |
| BNP PARIBAS SECURITIES SERVICES LUXEMBOURG/JASDEC/HENDERSON HHF SICAV | 259 | 2.74 |
| Masayoshi Yamauchi | 246 | 2.60 |
| Hitachi, Ltd. | 220 | 2.32 |
| Toyo Denki Subcontractor Factories Shareholding Association | 217 | 2.29 |
| The Bank of Yokohama, Ltd. | 207 | 2.19 |

(Note) The percentages of total shares held are calculated excluding 290,000 treasury stocks held by the Company.

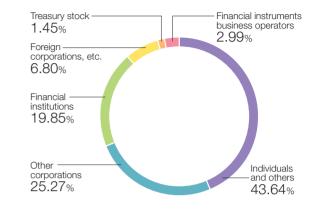
Transition of share price







Information in this corporate report contains forward-looking statements. Such statements were developed based on the information available at the time when this report was prepared. These forward-looking statements may be largely revised in the future, and the actual outcome could significantly vary from the stated or implied contents of such statements subject to various factors. This report is not intended to solicit investment. Investors are kindly asked to make your investment decision at your own judgment and responsibility. Numbers presented in 100 million yen or million yen are rounded down to the nearest respective unit.



Distribution of shares by type of shareholder

Share consolidation and change to the number of shares constituting one share unit

Effective as of December 1, 2016, the Company implemented a share consolidation (five shares consolidated into one share) and revised the number of shares constituting one share unit (from 1.000 shares to 100 shares).