

Financial Data (Consolidated : quarter)

Challenge up				Dash 2015								NEXT 100: Beyond 100 years											
151				152				153				154				155				156			
FY2011(Ended May 2012)				FY2012(Ended May 2013)				FY2013(Ended May 2014)				FY2014(Ended May 2015)				FY2015(Ended May 2016)				FY2016(Ending May 2017)			
1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	YoY Change

1. Orders Received	8,548	8,336	6,201	9,866	6,825	8,453	9,592	9,079	7,964	10,287	11,459	12,858	8,901	10,707	9,655	9,807	10,166	8,967	9,127	11,630	10,848	10,074	9,133	+6
Transportation	5,854	2,932	4,429	4,447	3,061	4,897	7,303	5,679	4,590	6,032	9,282	9,886	5,749	6,808	6,712	5,490	7,657	5,205	6,991	7,239	6,975	6,711	6,802	-189
Industrial	2,365	4,209	1,325	4,893	3,440	2,908	1,908	3,201	3,164	3,428	1,745	2,760	2,924	3,534	2,704	4,157	2,383	3,483	1,766	3,789	2,802	3,121	2,147	+381
Information	327	1,191	446	522	321	646	380	197	207	827	429	210	225	364	237	159	124	277	368	600	1,067	242	182	-186

2. Net Sales	8,833	9,997	8,127	11,613	6,120	7,446	6,987	10,022	6,734	9,092	8,685	10,446	7,197	11,868	9,791	10,761	8,837	9,912	9,899	11,098	7,767	10,380	8,913	-986
Transportation	6,010	6,023	5,044	6,914	3,699	3,958	3,632	6,035	4,407	5,453	5,495	6,843	4,725	8,306	6,847	6,991	6,020	6,715	6,547	7,475	5,711	7,054	5,818	-729
Industrial	2,719	3,607	2,583	3,356	2,119	3,117	2,916	3,390	2,194	3,138	2,678	2,914	2,348	3,318	2,430	3,517	2,637	3,046	3,026	3,318	1,897	3,012	2,413	-613
Information	100	365	498	1,340	300	369	438	594	131	499	511	687	121	243	512	251	178	150	323	303	157	311	682	+359
Others	3	2	1	4	1	2	1	2	1	1	2	2	1	1	2	2	1	1	2	2	1	1	2	+0

3. Operating Income	7	508	138	1,048	-505	-10	-6	1,022	-56	269	132	731	-192	776	329	683	166	445	206	821	-533	712	62	-144
	0.1%	5.1%	1.7%	9.0%	---	---	---	10.2%	---	3.0%	1.5%	7.0%	---	6.5%	3.4%	6.3%	1.9%	4.5%	2.1%	7.4%	---	6.9%	0.7%	---

Segment income

Transportation	582	795	516	808	138	427	274	1,074	538	526	453	857	317	1,034	756	1,010	604	731	454	1,175	308	1,004	428	-26
Industrial	-109	161	-79	280	-184	139	148	330	-68	240	128	236	52	362	97	337	137	369	317	196	-148	301	70	-247
Information	-29	68	158	469	58	-4	40	171	-35	52	86	245	13	5	61	-8	-1	-20	39	77	2	45	196	+157
Others	8	17	6	22	7	14	5	15	8	15	6	11	10	20	11	18	5	3	2	21	11	14	12	+10
Adjustment amount	-444	-535	-462	-532	-525	-586	-474	-567	-499	-565	-541	-619	-586	-645	-594	-674	-579	-637	-609	-647	-707	-652	-644	-35

