

# Financial Data (Consolidated : Quarter)

Challenge up				Dash 2015								NEXT 100: Beyond 100 years																			
151				152				153				154				155				156				157							
FY2011(Ended May 2012)				FY2012(Ended May 2013)				FY2013(Ended May 2014)				FY2014(Ended May 2015)				FY2015(Ended May 2016)				FY2016(Ended May 2017)				FY2017(Ending May 2018)							
1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	YoY Change

<b>1. Orders Received</b>	8,548	8,336	6,201	9,866	6,825	8,453	9,592	9,079	7,964	10,287	11,459	12,858	8,901	10,707	9,655	9,807	10,166	8,967	9,127	11,630	10,848	10,074	9,133	13,300	10,484	9,261	10,426	+1,293
Transportation	5,854	2,932	4,429	4,447	3,061	4,897	7,303	5,679	4,590	6,032	9,282	9,886	5,749	6,808	6,712	5,490	7,657	5,205	6,991	7,239	6,975	6,711	6,802	8,878	6,992	5,630	7,302	+500
Industrial	2,365	4,209	1,325	4,893	3,440	2,908	1,908	3,201	3,164	3,428	1,745	2,760	2,924	3,534	2,704	4,157	2,383	3,483	1,766	3,789	2,802	3,121	2,147	4,124	2,553	3,183	2,472	+325
Information	327	1,191	446	522	321	646	380	197	207	827	429	210	225	364	237	159	124	277	368	600	1,067	242	182	297	936	446	652	+470

<b>2. Net Sales</b>	8,833	9,997	8,127	11,613	6,120	7,446	6,987	10,022	6,734	9,092	8,685	10,446	7,197	11,868	9,791	10,761	8,837	9,912	9,899	11,098	7,767	10,380	8,913	13,608	6,958	11,697	9,292	+379
Transportation	6,010	6,023	5,044	6,914	3,699	3,958	3,632	6,035	4,407	5,453	5,495	6,843	4,725	8,306	6,847	6,991	6,020	6,715	6,547	7,475	5,711	7,054	5,818	9,536	4,929	7,726	5,754	-64
Industrial	2,719	3,607	2,583	3,356	2,119	3,117	2,916	3,390	2,194	3,138	2,678	2,914	2,348	3,318	2,430	3,517	2,637	3,046	3,026	3,318	1,897	3,012	2,413	3,751	1,805	3,487	2,734	+321
Information	100	365	498	1,340	300	369	438	594	131	499	511	687	121	243	512	251	178	150	323	303	157	311	682	238	222	482	802	+120
Others	3	2	1	4	1	2	1	2	1	1	2	2	1	1	2	2	1	1	2	2	1	1	2	2	1	2	1	-1

<b>3. Operating Income</b>	7	508	138	1,048	-505	-10	-6	1,022	-56	269	132	731	-192	776	329	683	166	445	206	821	-533	712	62	1,330	-826	594	-370	-432
	0.1%	5.1%	1.7%	9.0%	---	---	---	10.2%	---	3.0%	1.5%	7.0%	---	6.5%	3.4%	6.3%	1.9%	4.5%	2.1%	7.4%	---	6.9%	0.7%	9.8%	---	5.1%	---	---

### Segment income

Transportation	582	795	516	808	138	427	274	1,074	538	526	453	857	317	1,034	756	1,010	604	731	454	1,175	308	1,004	428	1,339	160	980	232	-196
Industrial	-109	161	-79	280	-184	139	148	330	-68	240	128	236	52	362	97	337	137	369	317	196	-148	301	70	524	-257	224	12	-58
Information	-29	68	158	469	58	-4	40	171	-35	52	86	245	13	5	61	-8	-1	-20	39	77	2	45	196	61	-35	69	122	-74
Others	8	17	6	22	7	14	5	15	8	15	6	11	10	20	11	18	5	3	2	21	11	14	12	22	4	18	7	-5
Adjustment amount	-444	-535	-462	-532	-525	-586	-474	-567	-499	-565	-541	-619	-586	-645	-594	-674	-579	-637	-609	-647	-707	-652	-644	-615	-698	-697	-742	-98

