

# Financial Data(Consolidated : Total)

January 14, 2020  
Toyo Denki Seizo K.K.  
Millions of yen / %

	Challenge up			Dash 2015		Next 100: Beyond 100 Years								Revitalize 2020									
	149	150	151	152	153	154	155	156				157				158				159			
	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016(Ended May 2017)				FY2017(Ended May 2018)				FY2018(Ended May 2019)				FY2019(Ending May 2020)			
								1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	Fiscal Year (Forecast)	YoY Changes
<b>1. Orders Received</b>	37,954	34,850	32,670	33,949	42,568	39,070	39,890	10,848	20,922	30,055	43,355	10,484	19,745	30,171	39,599	10,185	19,216	27,877	40,684	9,357	20,341	43,000	1,125
(Backlog)	28,769	25,733	19,823	23,206	30,817	31,343	31,101	33,800	33,477	34,437	33,899	37,664	34,958	36,262	30,972	32,467	30,552	29,296	30,483	30,999	31,432	---	880
Transportation	26,645	21,756	17,506	20,940	29,790	24,759	27,092	6,975	13,686	20,488	29,366	6,992	12,622	19,924	25,866	5,567	11,192	16,997	26,080	5,292	12,859	27,300	1,667
Industrial	9,172	11,988	12,439	11,457	11,097	13,319	11,421	2,802	5,923	8,070	12,194	2,553	5,736	8,208	11,309	4,363	7,392	9,953	12,833	3,503	6,711	14,500	-681
Information Equipment	2,138	1,105	2,714	1,544	1,673	985	1,369	1,067	1,309	1,491	1,788	936	1,382	2,034	2,416	248	621	914	1,756	559	767	1,200	146
<b>2. Net Sales</b>	35,429	37,893	38,570	30,575	34,957	39,617	39,746	7,767	18,147	27,060	40,668	6,958	18,655	27,947	42,527	8,689	19,635	29,553	41,172	8,841	19,392	42,000	-243
Transportation	23,706	25,657	23,991	17,324	22,198	26,869	26,757	5,711	12,765	18,583	28,199	4,929	12,655	18,409	27,949	5,458	13,124	19,804	27,235	5,566	12,139	26,700	-985
Industrial	8,995	11,095	12,265	11,542	10,924	11,613	12,027	1,897	4,909	7,322	11,073	1,805	5,292	8,026	11,769	2,776	5,777	8,638	12,339	2,905	6,459	13,800	682
Information Equipment	2,727	1,133	2,303	1,701	1,828	1,127	954	157	468	1,150	1,388	222	704	1,506	2,801	448	724	1,098	1,583	367	790	1,500	66
Other	6	10	6	6	6	6	6	1	2	4	6	1	3	4	6	6	8	11	13	1	3	---	-5
<b>3. Operating Income</b>	975	1,503	1,701	501	1,076	1,596	1,638	-533	179	241	1,571	-826	-232	-602	366	-584	-124	-133	557	-51	302	900	426
	2.8%	4.0%	4.4%	1.6%	3.1%	4.0%	4.1%	---	1.0%	0.9%	3.9%	---	---	---	0.9%	---	---	---	1.4%	---	1.6%	2.1%	---
※Note: Segment income from the 1Q of FY2010.																							
Transportation	1,755	3,055	2,701	1,913	2,374	3,117	2,964	308	1,312	1,740	3,079	160	1,140	1,372	2,578	46	1,058	1,457	2,427	354	1,017	2,800	-41
Industrial	-753	164	253	433	536	848	1,019	-148	153	223	747	-257	-33	-21	276	-16	123	269	650	195	488	950	365
Information Equipment	-27	101	666	265	348	71	95	2	47	243	304	-35	34	156	314	104	124	213	290	89	247	250	123
Other	56	53	41	40	59	31	11	25	37	59	4	22	29	41	6	16	25	34	3	4	---	4	-12
Adjustments	-1,874	-1,973	-2,152	-2,224	-2,499	-2,472	-707	-1,359	-2,003	-2,618	-698	-1,395	-2,137	-2,844	-725	-1,446	-2,099	-2,843	-694	-1,454	-3,100	---	-8
<b>4. Others</b>																							
Capital expenditures	2,073	1,142	1,307	1,296	612	969	902	---	645	---	4,606	---	1,005	---	4,772	---	673	---	1,090	---	281	---	-392
Depreciation expenses	950	1,169	1,145	1,144	1,000	881	850	---	371	---	801	---	487	---	1,237	---	821	---	1,774	---	667	---	-154
R&D expenses	719	917	798	913	665	897	868	---	495	---	927	---	467	---	840	---	365	---	731	---	410	---	45
Number of Employees	1,073	1,177	1,175	1,170	1,201	1,216	1,245	---	1,241	---	1,262	---	1,243	---	1,267	---	1,220	---	1,226	---	1,220	---	0

