

Financial Data (Consolidated : Quarter)

Dash 2015				NEXT 100: Beyond 100 years																Revitalize 2020											
153				154				155				156				157				158				159							
FY2013(Ended May 2014)				FY2014(Ended May 2015)				FY2015(Ended May 2016)				FY2016(Ended May 2017)				FY2017(Ended May 2018)				FY2018(Ended May 2019)				FY2019(Ending May 2020)							
1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	YoY Changes

1. Orders Received	7,964	10,287	11,459	12,858	8,901	10,707	9,655	9,807	10,166	8,967	9,127	11,630	10,848	10,074	9,133	13,300	10,484	9,261	10,426	9,428	10,185	9,031	8,661	12,807	9,357	10,984	9,826	1,165
Transportation	4,590	6,032	9,282	9,886	5,749	6,808	6,712	5,490	7,657	5,205	6,991	7,239	6,975	6,711	6,802	8,878	6,992	5,630	7,302	5,942	5,567	5,625	5,805	9,083	5,292	7,567	7,674	1,869
Industrial	3,164	3,428	1,745	2,760	2,924	3,534	2,704	4,157	2,383	3,483	1,766	3,789	2,802	3,121	2,147	4,124	2,553	3,183	2,472	3,101	4,363	3,029	2,561	2,880	3,503	3,208	1,563	-998
Information Equipment	207	827	429	210	225	364	237	159	124	277	368	600	1,067	242	182	297	936	446	652	382	248	373	293	842	559	208	588	295

2. Net Sales	6,734	9,092	8,685	10,446	7,197	11,868	9,791	10,761	8,837	9,912	9,899	11,098	7,767	10,380	8,913	13,608	6,958	11,697	9,292	14,580	8,689	10,946	9,918	11,619	8,841	10,551	9,229	-689
Transportation	4,407	5,453	5,495	6,843	4,725	8,306	6,847	6,991	6,020	6,715	6,547	7,475	5,711	7,054	5,818	9,536	4,929	7,726	5,754	9,540	5,458	7,666	6,680	7,431	5,566	6,573	5,471	-1,209
Industrial	2,194	3,138	2,678	2,914	2,348	3,318	2,430	3,517	2,637	3,046	3,026	3,318	1,897	3,012	2,413	3,751	1,805	3,487	2,734	3,743	2,776	3,001	2,861	3,701	2,905	3,554	3,208	347
Information Equipment	131	499	511	687	121	243	512	251	178	150	323	303	157	311	682	238	222	482	802	1,295	448	276	374	485	367	423	549	175
Other	1	1	2	2	1	1	2	2	1	1	2	2	1	1	2	2	1	2	1	2	6	2	3	2	1	2	1	-2

3. Operating Income	-56	269	132	731	-192	776	329	683	166	445	206	821	-533	712	62	1,330	-826	594	-370	968	-584	460	-9	690	-51	353	170	179
	---	3.0%	1.5%	7.0%	---	6.5%	3.4%	6.3%	1.9%	4.5%	2.1%	7.4%	---	6.9%	0.7%	9.8%	---	5.1%	---	6.6%	---	4.2%	---	5.9%	---	3.3%	1.8%	---

Segment income

Transportation	538	526	453	857	317	1,034	756	1,010	604	731	454	1,175	308	1,004	428	1,339	160	980	232	1,206	46	1,012	399	970	354	663	442	43
Industrial	-68	240	128	236	52	362	97	337	137	369	317	196	-148	301	70	524	-257	224	12	297	-16	139	146	381	195	293	284	138
Information Equipment	-35	52	86	245	13	5	61	-8	-1	-20	39	77	2	45	196	61	-35	69	122	158	104	20	89	77	89	158	141	52
Other	8	15	6	11	10	20	11	18	5	3	2	21	11	14	12	22	4	18	7	12	6	10	9	9	3	1	1	-8
Adjustments	-499	-565	-541	-619	-586	-645	-594	-674	-579	-637	-609	-647	-707	-652	-644	-615	-698	-697	-742	-707	-725	-721	-653	-744	-694	-760	-700	-47

