

## Financial Data (Consolidated : Quarter)

	NEXT 100: Beyond 100 years												Revitalize 2020				Revitalize 2022				YoY Changes								
	154			155			156			157			158		159		160												
	FY2014(Ended May 2015)			FY2015(Ended May 2016)			FY2016(Ended May 2017)			FY2017(Ended May 2018)			FY2018(Ended May 2019)		FY2019(Ended May 2020)		FY2020(Ended May 2021)												
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	
<b>1. Orders Received</b>	8,901	10,707	9,655	9,807	10,166	8,967	9,127	11,630	10,848	10,074	9,133	13,300	10,484	9,261	10,426	9,428	10,185	9,031	8,661	12,807	9,357	10,984	9,826	8,360	7,628	6,765	7,756	7,906	-454
Transportation	5,749	6,808	6,712	5,490	7,657	5,205	6,991	7,239	6,975	6,711	6,802	8,878	6,992	5,630	7,302	5,942	5,567	5,625	5,805	9,083	5,292	7,567	7,674	5,179	4,497	4,164	5,958	4,199	-980
Industrial	2,924	3,534	2,704	4,157	2,383	3,483	1,766	3,789	2,802	3,121	2,147	4,124	2,553	3,183	2,472	3,101	4,363	3,029	2,561	2,880	3,503	3,208	1,563	2,924	3,038	2,480	1,583	3,496	572
Information Equipment	225	364	237	159	124	277	368	600	1,067	242	182	297	936	446	652	382	248	373	293	842	559	208	588	256	91	119	214	209	-47
<b>2. Net Sales</b>	7,197	11,868	9,791	10,761	8,837	9,912	9,899	11,098	7,767	10,380	8,913	13,608	6,958	11,697	9,292	14,580	8,689	10,946	9,918	11,619	8,841	10,551	9,229	10,450	7,848	8,872	7,388	9,035	-1,415
Transportation	4,725	8,306	6,847	6,991	6,020	6,715	6,547	7,475	5,711	7,054	5,818	9,616	4,929	7,726	5,754	9,540	5,458	7,666	6,680	7,431	5,566	6,573	5,471	6,659	5,142	5,936	4,752	5,698	-961
Industrial	2,348	3,318	2,430	3,517	2,637	3,046	3,026	3,318	1,897	3,012	2,413	3,751	1,805	3,487	2,734	3,743	2,776	3,001	2,861	3,701	2,905	3,554	3,208	3,356	2,398	2,637	2,388	3,118	-238
Information Equipment	121	243	512	251	178	150	323	303	157	311	682	238	222	482	802	1,295	448	276	374	485	367	423	549	433	305	299	247	216	-217
Other	1	1	2	2	1	1	2	2	1	1	2	2	1	2	1	2	6	2	3	2	1	2	1	1	1	1	1	2	1
<b>3. Operating Income</b>	-192	776	329	683	166	445	206	821	-533	712	62	1,330	-826	594	-370	968	-584	460	-9	690	-51	353	170	596	169	8	-144	390	-206
	---	6.5%	3.4%	6.3%	1.9%	4.5%	2.1%	7.4%	---	6.9%	0.7%	9.8%	---	5.1%	---	6.6%	---	4.2%	---	5.9%	---	3.3%	1.8%	5.7%	2.2%	0.1%	---	4.3%	---
<b>Segment income</b>																													
Transportation	317	1,034	756	1,010	604	731	454	1,175	308	1,004	428	1,339	160	980	232	1,206	46	1,012	399	970	354	663	442	1,015	586	479	384	762	-253
Industrial	52	362	97	337	137	369	317	196	-148	301	70	524	-257	224	12	297	-16	139	146	381	195	293	284	236	190	185	60	283	47
Information Equipment	13	5	61	-8	-1	-20	39	77	2	45	196	61	-35	69	122	158	104	20	89	77	89	158	141	72	106	69	69	23	-49
Other	10	20	11	18	5	3	2	21	11	14	12	22	4	18	7	12	6	10	9	9	3	1	1	0	-11	-8	-15	-5	-5
Adjustments	-586	-645	-594	-674	-579	-637	-609	-647	-707	-652	-644	-615	-698	-697	-742	-707	-725	-721	-653	-744	-694	-760	-700	-726	-702	-717	-641	-674	52

