

# Financial Data (Consolidated : Total)

	Next 100: Beyond 100 Years				Revitalize 2020				Revitalize 2022				New Medium-Term Management Plan								
	154	155	156	157	158	159				160				161				162			
	FYE May 2015	FYE May 2016	FYE May 2017	FYE May 2018	FYE May 2019	FYE May 2020				FYE May 2021				FYE May 2022				FYE May 2023			
						1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	YoY Changes	2Q (Forecast)	4Q (Forecast)
<b>1. Orders Received</b>	39,070	39,890	43,355	39,599	40,684	9,357	20,341	30,167	38,527	7,628	14,393	22,149	30,055	6,826	14,213	21,151	30,447	8,453	1,627	16,300	34,600
(Backlog)	31,343	31,101	33,899	30,972	30,483	30,999	31,432	32,029	30,006	29,794	27,731	28,082	26,986	27,059	26,396	26,393	27,275	29,423	2,364	---	---
Transportation	24,759	27,092	29,366	25,866	26,080	5,292	12,859	20,533	25,712	4,497	8,661	14,619	18,818	3,924	8,907	13,648	18,800	5,334	1,410	9,900	20,800
Industrial	13,319	11,421	12,194	11,309	12,833	3,503	6,711	8,274	11,198	3,038	5,518	7,101	10,597	2,744	4,952	6,783	10,688	2,840	96	5,850	12,400
Information Equipment/ICT*	985	1,369	1,788	2,416	1,756	559	767	1,355	1,611	91	210	424	633	155	348	712	949	277	122	550	1,400
<b>2. Net Sales</b>	39,617	39,746	40,668	42,527	41,172	8,841	19,392	28,621	39,071	7,848	16,720	24,108	33,143	6,752	14,803	21,744	30,158	6,305	-447	16,000	34,000
Transportation	26,869	26,757	28,199	27,949	27,235	5,566	12,139	17,610	24,269	5,142	11,078	15,830	21,528	4,752	10,110	14,164	19,456	4,017	-735	10,150	21,000
Industrial	11,613	12,027	11,073	11,769	12,339	2,905	6,459	9,667	13,023	2,398	5,035	7,423	10,541	1,883	4,379	7,015	9,902	1,983	100	5,400	11,800
Information Equipment/ICT*	1,127	954	1,388	2,801	1,583	367	790	1,339	1,772	305	604	851	1,067	114	309	557	790	302	188	450	1,200
Other	6	6	6	6	13	1	3	4	5	1	2	3	5	2	4	6	9	1	-1	---	---
<b>3. Operating Income</b>	1,596	1,638	1,571	366	557	-51	302	472	1,068	169	177	33	423	-339	-362	-349	171	-266	73	-80	450
	4.0%	4.1%	3.9%	0.9%	1.4%	---	1.6%	1.6%	2.7%	2.2%	1.1%	0.1%	1.3%	---	---	---	0.6%	---	---	---	1.3%
Transportation	3,117	2,964	3,079	2,578	2,427	354	1,017	1,459	2,474	586	1,065	1,449	2,211	403	1,034	1,486	2,190	353	-50	1,040	2,200
Industrial	848	1,019	747	276	650	195	488	772	1,008	190	375	435	718	-65	-98	63	477	-56	9	200	900
Information Equipment/ICT*	71	95	304	314	290	89	247	388	460	106	175	244	267	-5	49	111	142	83	88	80	200
Other	59	31	59	41	34	3	4	5	5	-11	-19	-34	-39	-4	-9	-16	-19	-5	-1	---	---
Adjustments	-2,499	-2,472	-2,618	-2,844	-2,843	-694	-1,454	-2,154	-2,880	-702	-1,419	-2,060	-2,734	-668	-1,339	-1,994	-2,619	-641	27	-1,400	-2,850
<b>4. Others</b>																					
Capital expenditures	969	902	4,606	4,772	1,090	---	281	---	545	---	306	---	632	---	151	---	315				
Depreciation expenses	881	850	801	1,237	1,774	---	667	---	1,487	---	673	---	1,413	---	613	---	1,257				
R&D expenses	897	868	927	840	731	---	410	---	792	---	407	---	819	---	388	---	712				
Number of Employees	1,216	1,245	1,262	1,267	1,226	---	1,220	---	1,227	---	1,213	---	1,236	---	1,199	---	1,193				

\*Note: Reorganized into the ICT Solutions Division from the 162nd term.

