

Financial Data (Consolidated : Total)

	Next 100: Beyond 100 Years				Revitalize 2020				Revitalize 2022				Medium-Term Management Plan								
	154	155	156	157	158	159				160				161				162			
	FYE May 2015	FYE May 2016	FYE May 2017	FYE May 2018	FYE May 2019	FYE May 2020				FYE May 2021				FYE May 2022				FYE May 2023			
						1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	4Q (Forecast)	YoY Changes
1. Orders Received	39,070	39,890	43,355	39,599	40,684	9,357	20,341	30,167	38,527	7,628	14,393	22,149	30,055	6,826	14,213	21,151	30,447	8,453	17,070	34,600	2,857
(Backlog)	31,343	31,101	33,899	30,972	30,483	30,999	31,432	32,029	30,006	29,794	27,731	28,082	26,986	27,059	26,396	26,393	27,275	29,423	30,524	---	4,128
Transportation	24,759	27,092	29,366	25,866	26,080	5,292	12,859	20,533	25,712	4,497	8,661	14,619	18,818	3,924	8,907	13,648	18,800	5,334	10,640	20,800	1,733
Industrial	13,319	11,421	12,194	11,309	12,833	3,503	6,711	8,274	11,198	3,038	5,518	7,101	10,597	2,744	4,952	6,783	10,688	2,840	5,757	12,400	805
Information Equipment/ICT*	985	1,369	1,788	2,416	1,756	559	767	1,355	1,611	91	210	424	633	155	348	712	949	277	670	1,400	322
2. Net Sales	39,617	39,746	40,668	42,527	41,172	8,841	19,392	28,621	39,071	7,848	16,720	24,108	33,143	6,752	14,803	21,744	30,158	6,305	13,821	34,000	-982
Transportation	26,869	26,757	28,199	27,949	27,235	5,566	12,139	17,610	24,269	5,142	11,078	15,830	21,528	4,752	10,110	14,164	19,456	4,017	9,097	21,000	-1,013
Industrial	11,613	12,027	11,073	11,769	12,339	2,905	6,459	9,667	13,023	2,398	5,035	7,423	10,541	1,883	4,379	7,015	9,902	1,983	4,218	11,800	-161
Information Equipment/ICT*	1,127	954	1,388	2,801	1,583	367	790	1,339	1,772	305	604	851	1,067	114	309	557	790	302	503	1,200	194
Other	6	6	6	6	13	1	3	4	5	1	2	3	5	2	4	6	9	1	2	---	-2
3. Operating Income	1,596	1,638	1,571	366	557	-51	302	472	1,068	169	177	33	423	-339	-362	-349	171	-266	-80	450	282
	4.0%	4.1%	3.9%	0.9%	1.4%	---	1.6%	1.6%	2.7%	2.2%	1.1%	0.1%	1.3%	---	---	---	0.6%	---	---	1.3%	---
Transportation	3,117	2,964	3,079	2,578	2,427	354	1,017	1,459	2,474	586	1,065	1,449	2,211	403	1,034	1,486	2,190	353	1,196	2,200	162
Industrial	848	1,019	747	276	650	195	488	772	1,008	190	375	435	718	-65	-98	63	477	-56	-77	900	21
Information Equipment/ICT*	71	95	304	314	290	89	247	388	460	106	175	244	267	-5	49	111	142	83	121	200	72
Other	59	31	59	41	34	3	4	5	5	-11	-19	-34	-39	-4	-9	-16	-19	-5	-5	---	4
Adjustments	-2,499	-2,472	-2,618	-2,844	-2,843	-694	-1,454	-2,154	-2,880	-702	-1,419	-2,060	-2,734	-668	-1,339	-1,994	-2,619	-641	-1,316	-2,850	23
4. Others																					
Capital expenditures	969	902	4,606	4,772	1,090	---	281	---	545	---	306	---	632	---	151	---	315	---	---	---	116
Depreciation expenses	881	850	801	1,237	1,774	---	667	---	1,487	---	673	---	1,413	---	613	---	1,257	---	---	---	396
R&D expenses	897	868	927	840	731	---	410	---	792	---	407	---	819	---	388	---	712	---	---	---	380
Number of Employees	1,216	1,245	1,262	1,267	1,226	---	1,220	---	1,227	---	1,213	---	1,236	---	1,199	---	1,193	---	---	---	1,166

*Note: Reorganized into the ICT Solutions Division from the 162nd term.

