

# Financial Data (Consolidated)

January 14, 2014  
Toyo Denki Seizo K.K.  
Million Yen %

	Innovation 90			Challenge up								Dash 2015								
	146	147	148	149	150				151				152				153			
	FY2006	FY2007	FY2008	FY2008	FY2010(Ended May 2011)				FY2011(Ended May 2012)				FY2012(Ended May 2013)				FY2013(Ended May 2014)			
					1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	YoY Change	4Q(forecast)
<b>1. Orders</b>	37,649	38,873	36,464	37,955	9,057	16,353	25,220	34,850	8,548	16,884	23,085	32,670	6,825	15,278	24,870	33,949	7,964	18,251	+2,973	41,000
Transportation	18,900	21,932	24,353	26,645	6,008	10,176	16,093	21,756	5,854	8,786	13,215	17,506	3,061	7,958	15,261	20,940	4,590	10,622	+2,664	24,000
Industrial	16,686	14,623	10,036	9,172	2,964	5,445	8,202	11,988	2,365	6,574	7,899	12,439	3,440	6,348	8,256	11,457	3,164	6,592	+244	15,000
Information	2,063	2,318	2,073	2,138	84	730	924	1,105	327	1,518	1,964	2,714	321	967	1,347	1,544	207	1,034	+67	2,000
<b>2. Net Sales</b>	36,571	38,130	33,226	35,429	9,668	18,918	27,834	37,893	8,833	18,830	26,957	38,570	6,120	13,566	20,553	30,575	6,734	15,826	+2,260	36,000
Transportation	17,229	19,781	19,122	23,706	7,008	13,166	18,988	25,657	6,010	12,033	17,077	23,991	3,699	7,657	11,289	17,324	4,407	9,860	+2,203	21,000
Industrial	15,690	15,901	12,399	8,995	2,499	5,310	8,023	11,095	2,719	6,326	8,909	12,265	2,119	5,236	8,152	11,542	2,194	5,332	+96	13,000
Information	3,650	2,447	1,704	2,727	157	438	818	1,133	100	465	963	2,303	300	669	1,107	1,701	131	630	-39	2,000
				Others	1	2	4	6	3	5	6	10	1	3	4	6	1	2	-1	---
<b>3. OP</b>	1,928	1,391	1,396	975	258	642	979	1,503	7	515	653	1,701	-505	-515	-521	501	-56	213	+728	1,500
	5.3%	3.6%	4.2%	2.8%	2.7%	3.4%	3.5%	4.0%	0.1%	2.7%	2.4%	4.4%	---	---	---	1.6%	---	1.3%	---	4.2%
※Note: Segment income from the 1Q of FY2010.																				
Transportation	514	544	1,501	1,755	706	1,492	2,187	3,055	582	1,377	1,893	2,701	138	565	839	1,913	538	1,064	+499	2,410
Industrial	1,002	798	10	-753	10	58	48	164	-109	52	-27	253	-184	-45	103	433	-68	172	+217	990
Information	412	49	-115	-27	-37	-1	81	101	-29	39	197	666	58	54	94	265	-35	17	-37	260
				Others	14	29	44	56	8	25	31	53	7	21	26	41	8	23	+2	40
				Adjustment amount	-435	-937	-1,382	-1,874	-444	-979	-1,441	-1,973	-525	-1,111	-1,585	-2,152	-499	-1,064	+47	-2,200
<b>4. Other</b>																				
Capital expenditure	1,173	819	1,050	2,073	---	606	---	1,142	---	602	---	1,307	---	852	---	1,296	---	316	-536	1,000
Depreciation expenses	507	730	958	950	---	551	---	1,169	---	532	---	1,145	---	537	---	1,144	---	478	-59	1,150
R&D expenses	811	807	826	719	---	264	---	917	---	421	---	798	---	464	---	913	---	356	-108	920
Numbers of Employees	1,081	1,087	1,047	1,073	---	1,124	---	1,177	---	1,169	---	1,175	---	1,151	---	1,170	---	1,159	+8	1,180

